



## // U.S. EXPORT CONTROLS AND SANCTIONS – UPDATE 2020 – DAY 1

### Update on Defense Export Controls and related U.S. Dual-use

2020 means another year of Trump Administration. In times of trade disputes, punitive tariffs and tightened U.S. sanctions, AWA invites interested exporters to Frankfurt to present the status quo of American export controls.

The focus in the seminar will be on the current export controls for defence goods and the associated U.S. dual-use controls. Speakers (tbc) from the Bureau of Industry and Security (BIS) will give an overview of the effects of the Trump administration's foreign trade policy on German and European companies.

Topics include upcoming changes in the International Traffic in Arms Regulations (ITAR) as well as upcoming changes to the BIS that affect the export and re-export of "600 Series" items and other military parts and components subject to the Export Administration Regulations (EAR).

### AIM OF THE SEMINAR

German and European companies trading with the USA are forced to come into contact with U.S. export control law. In the seminar, experts on U.S. law will teach you how to assess the current U.S. export control policy and what conclusions you can draw from it for your trade transactions. The focus will be on the current export controls for defence goods and the associated U.S. dual-use controls.

### SUBJECTS

- **DDTC and ITAR Update**
  - Overview of DDTC's 2019 activities
  - Update on year three of the Trump Administration and assessing the impact on defense trade with European companies
  - Update on pending regulatory changes to the ITAR
  - Update on intersection of the ITAR and Information Technology (IT) issues
  - DDTC enforcement update and 2019 consent agreement case studies, including Darling Industries and others
- **BIS Defense and "600 Series" Update**
  - Update on year three of the Trump Administration and impact on EAR and defense trade
  - Update on 2019 and future BIS regulatory changes impacting the export and reexport of "600 series" items and other military parts and components subject to the EAR
  - Update on use of License Exception STA to receive U.S. goods
  - BIS defense export licensing update

### DURATION, DATE & VENUE

- 1 day: 10:30 am to 05:30 pm
- 03.02.2020 // Frankfurt // USEC200201
- Lessons: 5,5 hours

Click on the link to find the latest seminar dates and venues: [www.awa-seminare.com/usec](http://www.awa-seminare.com/usec)

### TEACHING METHODS

- Lectures
- Exercises using lecturer's case studies
- Exercises using legal texts

### TARGET GROUP

This program is intended for participants who have a good understanding of EU/U.S. export controls and sanctions law.

### POTENTIAL TRAINERS

- **Michael L. Burton**  
Jacobson Burton Kelley PLLC  
Washington D.C., USA
- **Ashley Conboy**  
Licensing Officer/Export  
Compliance Specialist  
Bureau of Industry and Security  
Munitions Control Division
- **Douglas N. Jacobson**  
Jacobson Burton Kelley PLLC  
Washington, D.C.
- **Matthias Merz (Moderator)**  
CEO // AWA Foreign Trade Academy  
Münster

### OTHER INFORMATION

Legal texts and presentations will be distributed and discussed in the original language (English).

If you have any questions, do not hesitate to contact Ms Martina Brüggemann:

- +49.251.83. 275 76
- [martina.brueggemann@awa-seminare.de](mailto:martina.brueggemann@awa-seminare.de)

### RECOMMENDED SEMINAR

- U.S. Export Controls and Sanctions – Update 2020 – Day 2



## // U.S. EXPORT CONTROLS AND SANCTIONS – UPDATE 2020 – DAY 1

### Update on Defense Export Controls and related U.S. Dual-use

- Defense trade Licensing and authorization procedures for reexporters
  - Update on DDTC's DECSS system for Commodity Jurisdictions (CJs), General Correspondence (GCs) and Advisory Opinions
  - Discussion on compliance issues applicable to European companies involving exports, re-exports and in-country transfers of defense articles, including obtaining General Correspondences
  - ITAR Agreement issues for European companies (TAAs/MLAs)

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- U.S. Export Controls and Sanctions – Update 2020 – Day 2

REGISTER ONLINE UNDER:  
[www.awa-seminare.com/login](http://www.awa-seminare.com/login)

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## // U.S. EXPORT CONTROLS AND SANCTIONS – UPDATE 2020 – DAY 1

Date \_\_\_\_\_ Seminar code \_\_\_\_\_

Venue \_\_\_\_\_

Further information on the dates, venues and seminar codes is available on our website here:

[www.awa-seminare.com/usec](http://www.awa-seminare.com/usec)

### PARTICIPANT DETAILS

Surname \_\_\_\_\_ First name \_\_\_\_\_

Telephone \_\_\_\_\_ Mail \_\_\_\_\_

Comments  
(e.g. food allergies) \_\_\_\_\_

Company \_\_\_\_\_

Department \_\_\_\_\_

Order no. \_\_\_\_\_ Cost center \_\_\_\_\_

Street // No. \_\_\_\_\_

Post Code // Location \_\_\_\_\_

Invoice address (for the cost center) \_\_\_\_\_

Please send the invoice electronically  
to the following email address \_\_\_\_\_

### DETAILS OF THE REGISTERING PARTY

If different from the participant details

Surname \_\_\_\_\_ First name \_\_\_\_\_

Telephone \_\_\_\_\_ Mail \_\_\_\_\_

Address (if different) \_\_\_\_\_

Date // Place \_\_\_\_\_ Signature \_\_\_\_\_

### PRICE

- EUR 690,00 (excl. 19% VAT), incl.
- Comprehensive seminar materials
- Drinks and refreshments
- Lunch
- AWA certificate

### SPONSORSHIP

Click on the link for information on sponsorship:

[www.awa-seminare.com/foerderungen](http://www.awa-seminare.com/foerderungen)

### TRAVEL INFORMATION

On receipt of your registration we will send you detailed travel information. You will be able to book tickets with Deutsche Bahn AG and Lufthansa AG/Lufthansa Group Partner at a reduced rate.

[www.awa-seminare.com/anreise](http://www.awa-seminare.com/anreise)

### HOTELS

We will send you an overview of hotels when we confirm your registration. Our partners offer rooms at a reduced rate.

### INHOUSE TRAININGS

If you are interested in an internal training course, please contact our Inhouse Training Department by email:

[inhouse@awa-seminare.de](mailto:inhouse@awa-seminare.de)

### AWA NEWSLETTER

Our regular newsletter is distributed by email and contains important information on customs and foreign trade law as well as tips on seminars and events organised by the AWA. Click on the link if you would like to register:

[www.awa-seminare.com/newsletter](http://www.awa-seminare.com/newsletter)

### WE ARE CERTIFIED



Source: AWA

### CONDITIONS OF PARTICIPATION

Please register for the seminar as early as possible. We confirm registrations in the order received. We will send you the invoice approx. two weeks before the seminar is due to begin. The participation fee includes the documents referred to in the tender as well as drinks and refreshments. Registrations cancelled two weeks prior to commencement will incur a cancellation fee of €100. Seminars cancelled one week before they are due to take place will incur a cancellation charge equivalent to half the participation fee. This also applies to seminars held by AWA AUSTRIA and AWA SUISE. Cancellations received later than seven days prior to the seminar will be charged the full participation fee. You can book replacement participants at no additional cost. In the event that we must cancel the seminar owing to an important reason (e.g. sickness of trainer) we will reimburse the participation fee in full. Other claims are excluded. The judicial venue is Münster/Westphalia.

**By submitting my registration, I hereby acknowledge the aforementioned conditions of participation.**

AWA will only use your details to process your booking, carry out the event including invoicing and for its own direct marketing purposes. This may be done with the involvement of service providers. AWA will only pass on your data to third parties if it is obliged to or to perform the contract. If you do not wish to receive any further information from AWA, please send us an email to the address below. We will stop sending you information with immediate effect. E-mail: [marketing@awa-seminare.de](mailto:marketing@awa-seminare.de).